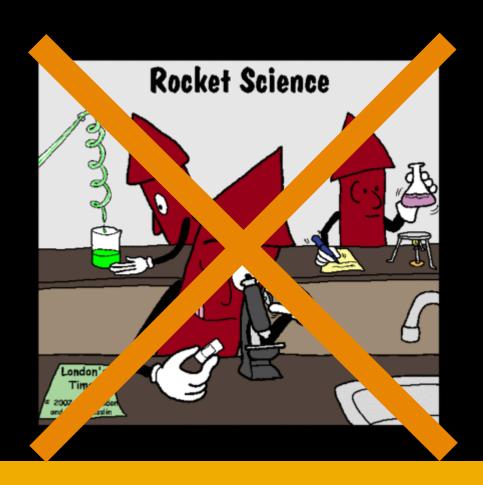


Aligning Operational Activities with Strategic Priorities















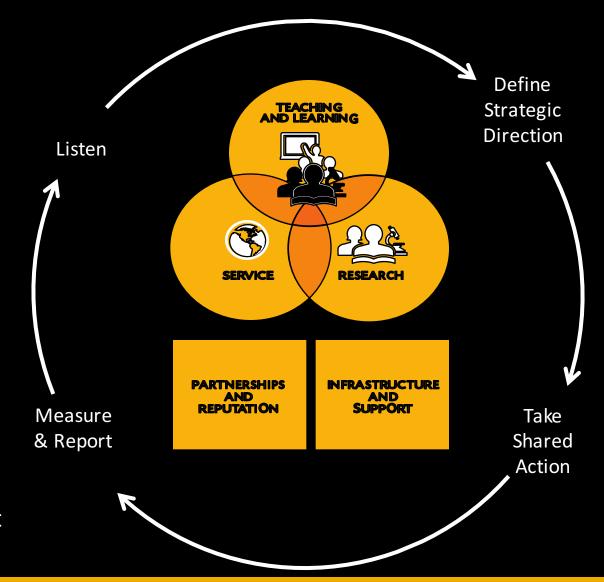


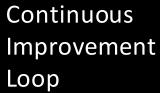
### The Opportunity

# Inspiration and INPACT

DALHOUSIE STRATEGIC DIRECTION 2014-2018









#### STRATEGIC PRIORITIES

#### 1.0 TEACHING AND LEARNING



Enhance the transformative power of teaching and learning

#### 2.0 RESEARCH



Expand the opportunities for research, scholarly and artistic work

#### 3.0 SERVICE



Catalyze the intellectual, social and economic development of our communities

#### 4.0 PARTNERSHIP AND REPUTATION



Take our place nationally and internationally

4.1 Foster and support key external partnerships and relationships with alumni, other universities, governments, businesses and NGOs

#### 5.0 INFRASTRUCTURE AND SUPPORT



Build our institutional capacities

5.2 Foster a collegial culture grounded in diversity an inclusiveness

- leadership development and additional support for our locally diverse and international students
- 2.5 Enhance research with state-ofthe-art facilities and resources in accordance with the Institutional Framework for the Support of

 Promote a culture of service and engagement among students, faculty and staff

4.4 Prepare for Dalhousie's 200th Anniversary in 2018

- 5.5 Enhance our infrastructure wit a multiyear capital plan that promotes environmentally sustainable development
- 5.6 Improve the quality and inventory of research and teaching spaces
- 5.7 Improve the effectiveness and efficiency of administrative and operational processes aligned with our academic mission.

How do I quantify my contributions to these priorities ????



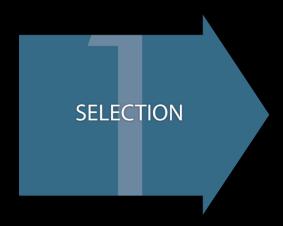
### Best Value Business Model (BVBM)



 Adopted in 2013 as an approach to deliver better project results



### Select the Best Available Expert



- Identify risks before they happen
- Propose mitigation strategies
- Approach to react to the risk



### Plan With the Expert Before Contract



- Project schedule with major milestones
- Risk plan with mitigations and actions
- List of client deliverables



### Measure Performance Against the Plan



- Exceptions to price, schedule, deliverable
- Advance identification of new risks
- Project closeout report



If we cannot do full BVBM, we can still get benefits.

- If we can only do 1 thing measure project or activity results;
- If we can do 2 things add project and activity planning to measurements;
- If we can do 3 things Select best available expertise to plan with, then measure. (BVBM)
- Our focus Increase the level of expertise for higher project and activity performance.



### **BVBM & Traditional Approach**





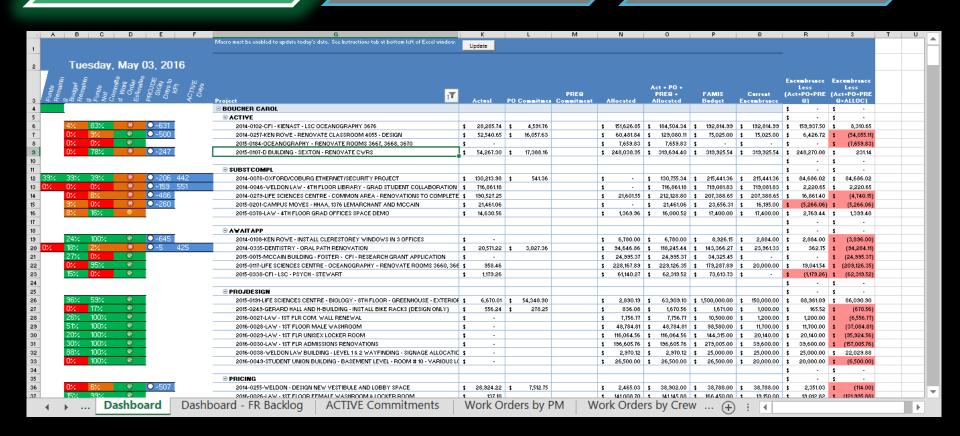


### Facilities Management Minor Capital Projects



#### **Planning**

#### Expertise





**Planning** 

Expertise



### **Facilities Management**

Business Plan 2015-2016





#### **Planning**

#### Expertise





#### Safety **Productivity**

Facilities Renewal: Bill \$15.7M

Client Funded: Bill \$13.2M 150 Site Safety

Measure baseline for each PM.

Risk Management: Risk plans completed monthly on all projects.

Cost Management: Change Orders + Unused Funding =

#### **Core Objectives**

FY 2016-17

#### Quality

Client Satisfaction:

#### **FM Values**

Commitment

Dedication

Integrity

Leadership

Quality

Teamwork

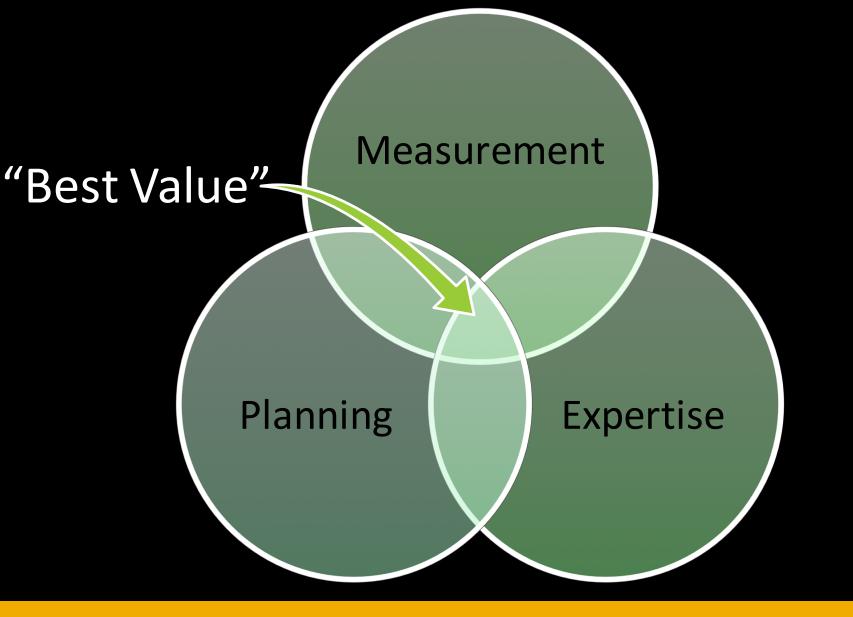


Observations

#### Residence Food Services Renovation

- Change order rate of 14%+
- Although functionally complete in time for September, substantially completion certificate was issued in December.
- Three separate liens were contemplated (none perfected).
- Hidden financial and human cost of time lost.
   Losses accumulate against this project, and also against other concurrent and future projects.







#### Planning

#### Expertise





# Procurement



### Departmental Focus

- Perform tasks within Budget
- Compliance with Legislation
- Data
  - Activity volumes and values,
  - Contract compliance,
- Stories of individual successes.
- How do these relate to Strategic Priorities??



### CoPabœasive diffort





### Develop Data and Strategic Alignment







PARTNERSHIPS AND REPUTATION INFRASTRUCTURE AND SUPPORT

- All staff asked to track two things
  - Where I have added value
  - Where did something not go according to plan
     Broader perspective of "Value" as it relates to strategy
     Developing expertise through Risk Identification



# Look Beyond Departmental Responsibilities

1 A	В	С	D	E	F	G	Н	I	J
#	DATE ENTERED	SOURCE OF THE RISK / INNOVATION	RISK / INNOVATION BRIEF NARRATIVE DESCRIPTION  (Note: Press "ALT+ENTER" to Create a New Line within a Cell)	ACTUAL DATE RESOLVED	SCHEDULE IMPACT	COST IMPACT	Satisfaction with Contractor's Risk Response	INSTITUTIONAL RISK SEVERITY	LESSONS LEARNED
0	1-15-09	Please identify the responsible party & category for the risk (from the drop down menu)	Please describe the details of the risk:  1. What is the risk / brief description of the background?  2. What will be done / what is the action plan to minimize this risk?  3. Who is responsible for specific actions? What actions are most pressing and when are they needed?  4. Brief narrative of the risk impact (potential or actual impacts to cost, schedule, quality)?  5. Any on-going, week-to-week updates to this risk (if applicable)	2-1-09	15	\$10,000	1-10 Scale	5 = Moderate Institutional Impact	Please describe the details of Lesson Learned:  What could be done to avoid or encourage this impact in the future? Be specific.
1	7-27-15	CLIENT: Non-Scope Change	Insufficient communication to stakeholdes causes delays / rework.     Risk Report updated weekly and sent to Stakeholders.     Contractor will provide risk updates. Dal PM will update and send Risk Report.     Ongoing potential impact on stakeholder satisfaction and schedule.					5	
2		CONTRACTOR: Error / Omission /	1. Contaminated soil (pyritic slate) is discovered causing delays and additional costs. 2. Hazmat testing to be performed. Disposal / relocation plans to be provided prior to startup. Disposal contingency built into budget. 3. Dal PM to arrange testing. Contractor to provide disposal plan 4. Impact on cost and schedule. 5. Testing shows contamination (not pyrictic). Contractor has confirmed original disposal location is acceptable at no additional cost.	9-21-15	1	\$ -	10	1	Always test for contaminants as early as possible (design), as the impact to cost and schedule could have sidelined the project.     Fast and best resolution requires bringing all the experts together (contractor and consultant).
			Weather interruptions cause delays.						

Incorporate procurement risks in FM registry



### **BVBM** Principles at Strategic Level

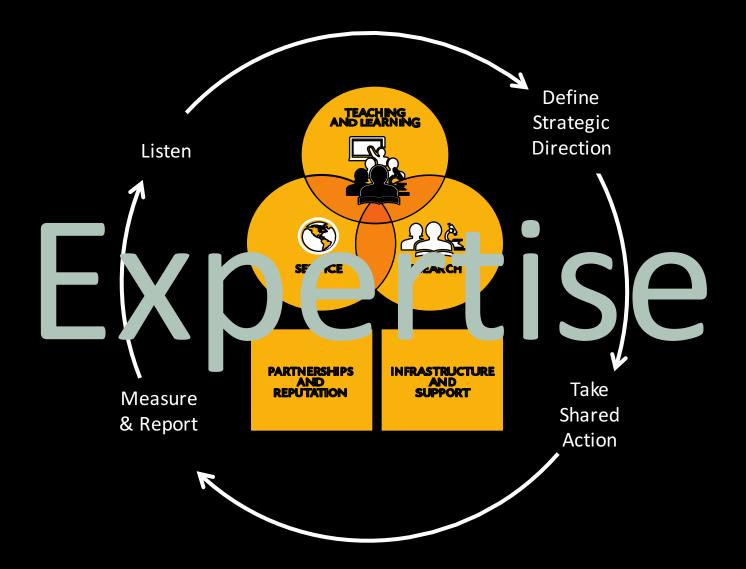
- BV is the framework we want to use
  - Increased level of Expertise
  - Foundation Data Driven decisions
  - Repeatable approach
- False Starts...
  - Data Driven action plans are difficult to develop
  - Prioritization difficulty with limited resources
- Current efforts are focused on BVBM training at senior levels.



#### Decisions

- Decisions are based on experience, and data if available.
- Experience does not always correlate with Expertise.
- No Data & No Expertise = BIAS
- Move towards "Data Driven" decisions





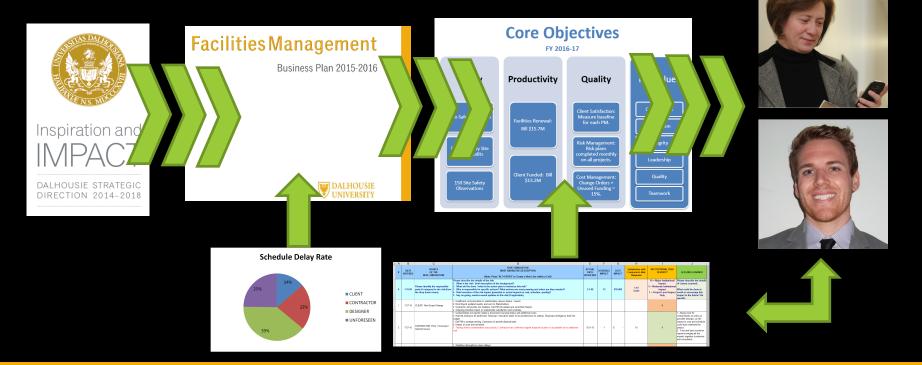


# Take Away's

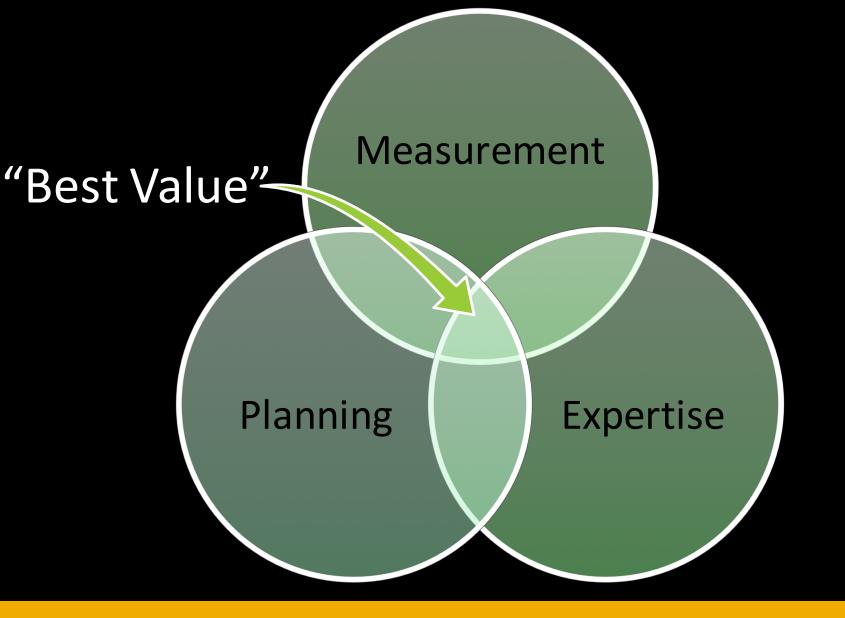


#### Planning

#### Expertise

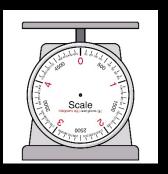




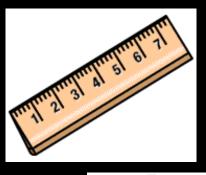




### If you can only do 1 thing...Start Measuring











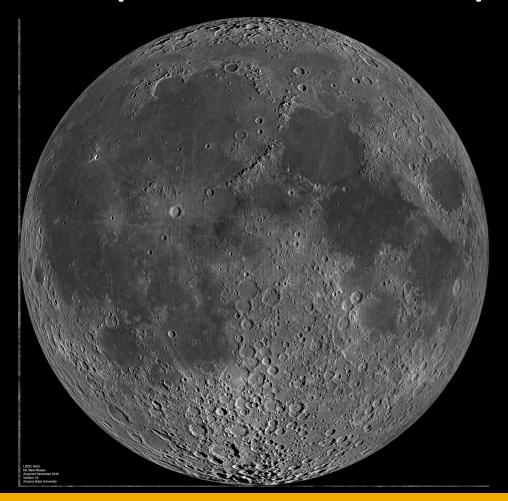








### Broaden Operational Perspective





### Make Connection with Strategy





### Its OK to Stumble





### Wal-Mart





# Thank You

